



## antares planner

[ Software solution for planning

# [ Planning, analysis and control made easy

If you want to achieve your goals and thus drive the success of your own company, you have to take care of sound corporate planning in time. This process not only takes a lot of time, but also has to be checked regularly and adjusted if necessary. Planning software helps you to keep track of your company's development while always keeping an eye on your corporate goals.

Our planning software antares planner offers a variety of professional planning functions. You plan up to three levels in combination with freely selectable scenarios. This gives you a direct comparison of different situations and allows you to make both operational and strategic decisions based on rational insights.

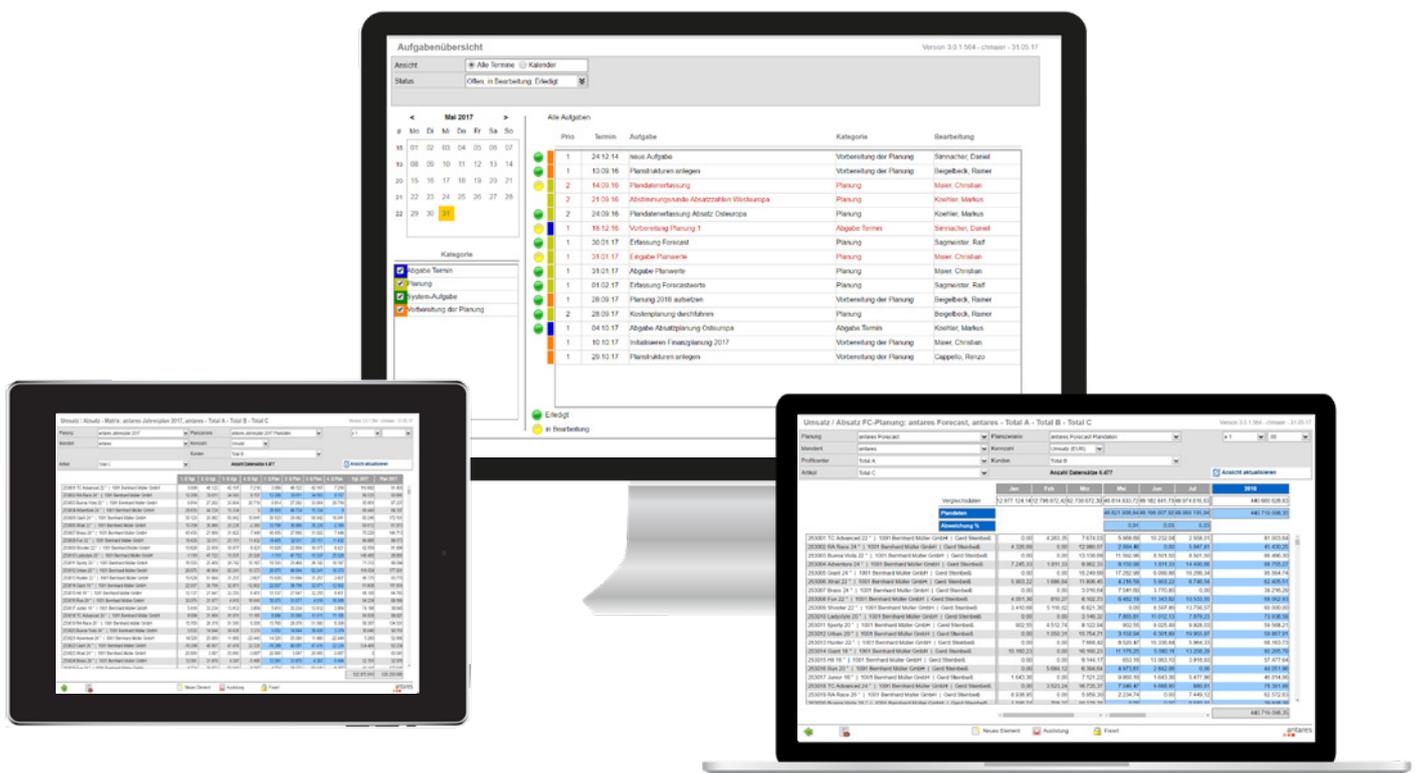
Automatic distribution methods and customizable definitions of target figures and structural data allow multi-dimensional top-down/bottom-up planning. The easy integration with existing upstream systems, data structures as well as analysis platforms such as QlikView, Power BI and Tableau allow compa-

ny-wide planning on an aggregated level up to detailed planning on a cost unit level.

The combination of the web interface and authorisation concept allows everyone involved in the planning process to make any necessary changes to the corresponding planning scenario.

An intuitive, user-friendly interface and a front end for all departments enable cross-company, flexible, web-based optimization of your planning processes.

Plan with certainty: antares planner provides you concrete statements in a completely new quality.



## [ antares planner functions

- Direct comparison of different plans thanks to aggregated and detailed planning in combination with freely selectable scenarios.
- Automatic distribution functions as well as individual plan number and structure data definitions allow multidimensional top-down or bottom-up planning.
- Ability to name the planning and select default values.
- Definition of the wanted planning views, dimensions and details.
- Input of planning figures with different masks.
- Assignment of seasonal progressions.
- In addition to monthly and annual planning, it is also possible to plan individual quarters.



Business planning



Aggregated and detailed planning



Authorization concept



Data import from previous systems



Short implementation time



# [ Seamless integration of data and structures

## Analysis interface

Planning models and management decisions are backed up by high-quality and up-to-date information from all areas of the company. Therefore, the basic data on which planning is based originate from your data warehouse, optimally from antares analyzer. Thanks to flexible interfaces, however, data from any other upstream system can also be integrated into antares planner. If current data is not yet available in its entirety or is not representative, you can select the data of another, suitable previous year's month as a basis at the beginning of the planning process. After completion of the planning process, the different scenarios are fed back into your existing reporting system, e.g. antares analyzer, and serve as a basis for target/actual comparisons.

## Carry out planning (top-down/bottom-up)

Even complex sales structures can be represented thanks to flexible implementation of the planning process. When creating the plan, you can, for example, set sales growth targets; Sales staff can contribute their knowledge of individual customers, adjust targets

or comment on them. Locking these inputs prevents them from being overwritten again by integrated splashing functions that affect all other customers, for example. In this way, you can achieve the most detailed planning possible with the least amount of effort.

## Integrated planning for ad hoc and self service BI

antares planner can be easily connected to existing upstream systems as well as other ad hoc BI platforms available in your company, such as QlikView, Power BI or Tableau. The relevant data is imported or exported automatically and workflow-controlled as well as reliably transferred between the applications via interfaces. Your complete planning process can thus be mapped error-free and reliably. Innovative functions of our planning tool enable coordinated processes, reliable data structures and a smooth interaction between antares planner and your analysis & reporting tool.



- Inconsistent data records can be identified and cleaned up by extensive checking mechanisms. With antares planner you have the possibility to plan on four interdependent structures - on all aggregation levels.

# [ Full flexibility and efficiency through different planning type

## Annual planning of sales and controlling

Planning of quantities and sales for a calendar year is available on a monthly basis. The ability to display up to two comparative years makes it easier to identify trends. In addition, this makes planning more accurate on an ongoing basis.

## Multi-year plan

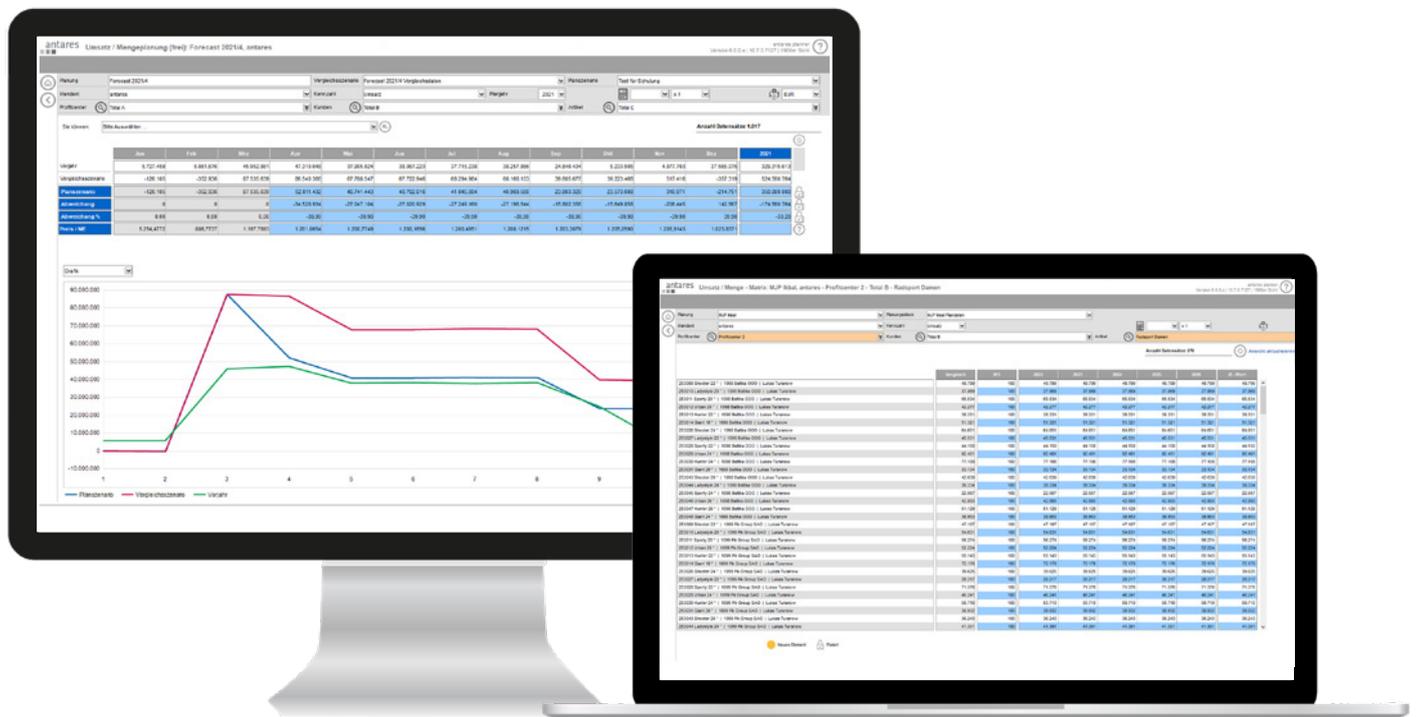
Similar to annual planning, up to five years can be planned in advance. Each year can then be used again as the basis for a forecast or rolling planning.

## Forecasting

A planning process during the year is made possible with the help of actual values and plan values. By means of the plan update, the actual values can be added on a monthly basis. Forecasts or plan adjustments are continuously made more precise by this procedure.

## Rolling planning

Rolling planning is a period-oriented form of planning. Here, the focus lies on a firmly defined time interval (e.g. 3 months) and its continuation. In the process, the annual planning becomes more and more precise during the year, similar to the forecast. In this form of planning, the focus is on the next time interval.



■ In addition to a forecast and multi-year planning, many other types of planning are possible with antares planner.

## [ Gain added value with antares planner



### Extensive

Planning at all levels: e.g. sales, finance, condition, cost planning. Extensive distribution functions. Integration of stocklists and recipes. Planning in any number of currencies and up to three levels.



### Fast

The implementation, fully automated data retrieval and realization of your individual requirements takes only a few days.



### Individual

Freely selectable comparison scenarios during the planning. In addition to the standardized data transfer, an individual design is made possible.



### Modern

The solution is 100% web-based (HTML5), relies on future-proof database technology and is easily integrated into your existing IT environment. All components used undergo regular quality control.



### User-friendly

Systematic support of the planning process. Easy operation is provided by the intuitive interface structure and the modern, web-based design. Parallel working is possible due to extensive fixing options.



### Independent

Automated transfer of new dimension elements. Thanks to the web-based technology, all users access all data regardless of their location and time.

# [ Company key figures at a click

## Further cost planning

Cost planning is derived from sales planning. In the process, the recipes, general operating costs and stocklists are read in from various upstream systems via interfaces. To obtain the total costs, the cost drivers are offset against the planned sales. Via the feedback into your BI tool, you have an overview of the planned production costs and generated sales up to the contribution margin.

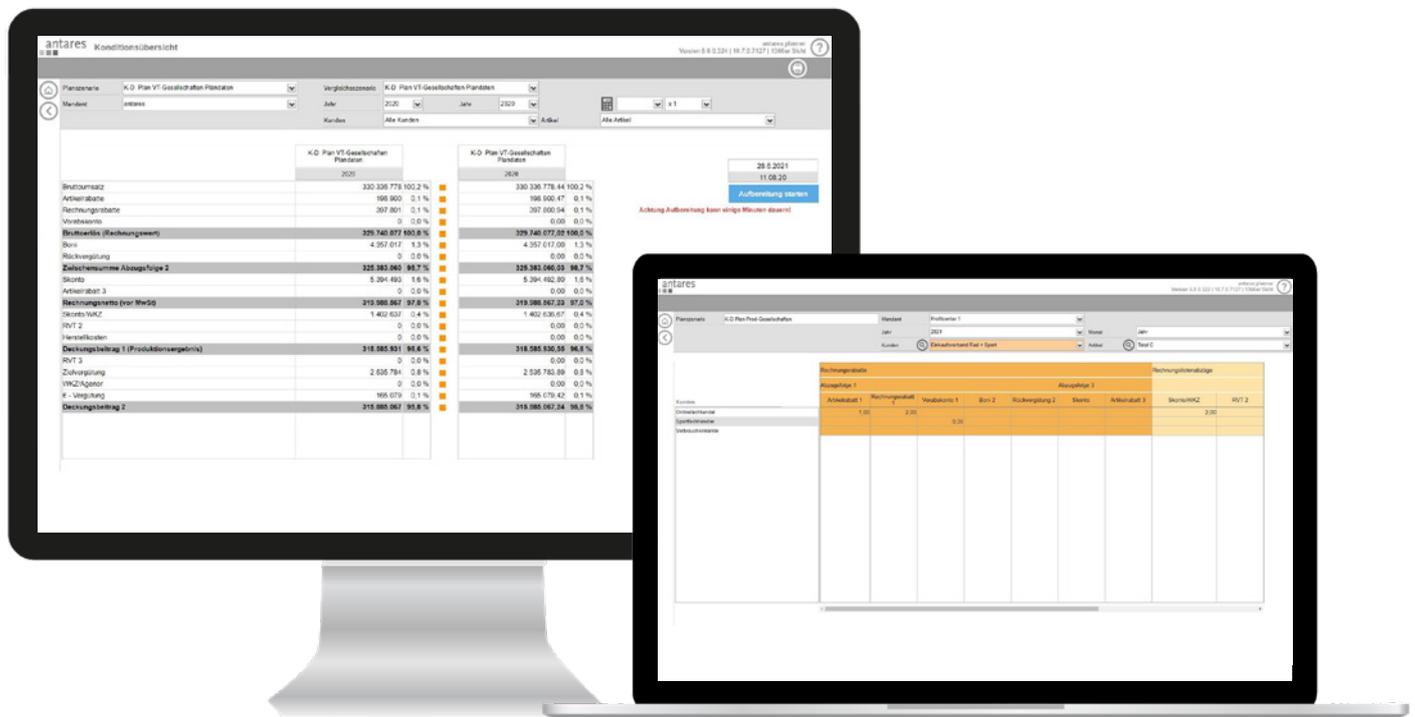
## Additional module condition planning

The additional module condition planning integrates the various conditions into the planning process that you have agreed individually with your customers. For example, if graduated discounts have been granted, these are taken into account in the planning process, as are seasonal discounts, flat-rate price reductions or surcharges due to imminent shortfalls in sales. This helps you to optimi-

ze the capacity utilization of your production and, in combination with antares analyzer, to determine, for example, the expected contribution margin.

## Additional module product profitability calculation

In the near future, antares planner will be supplemented by an additional module for product profitability calculation. Via various interfaces, all costs can be transferred to this module as an actual basis and can then be actively planned. In combination with the possibility to include different currency developments, an overview of potential cost developments up to contribution margin levels for products can be created.



- All invoice discounts can be taken into account during condition planning.

# FreiLacke

## [ Our success story: FreiLacke – More transparency for the development processes

### Task

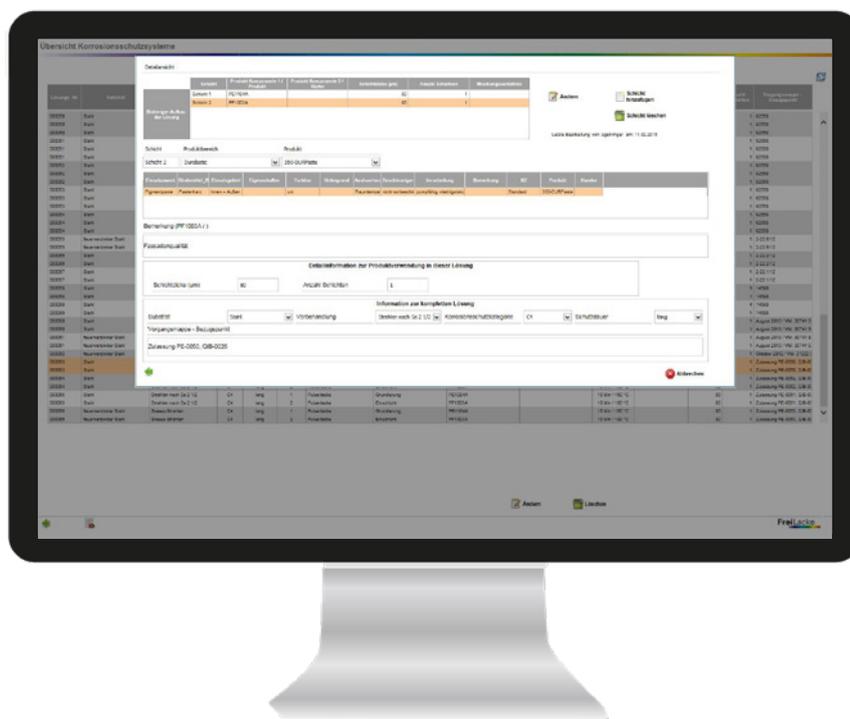
FreiLacke's marketing department was interested in a software solution that would cover product maintenance and product management for the system coatings and corrosion protection systems. The aim was to present an overview of the system solutions from four different product areas (powder coatings, industrial coatings, electrocoatings and Durelastic). During this process, it was recognized that the transfer of knowledge between the development process and sales consulting required optimization.

### Solution

As a long-standing customer who already uses standard solutions such as our analysis software antares analyzer and the planning software antares planner, FreiLacke again trusted the competences of our consultants for this challenge.

Aligned with FreiLacke's goals, a process- and user-oriented application was developed and implemented. The standard delivery program was successfully implemented in September 2013 and the corrosion protection system in August 2015 in a very short time.

The technical solution began with the creation of a data model. With the help of maintenance masks, products and solutions were written into the database. In this case, vertical and horizontal system coatings as well as corrosion protection systems differ from each other. Furthermore, care was taken to standardize the user interface as best as possible without, however, neglecting the special features of the product areas as well as the solution itself.



## [ What our customers say

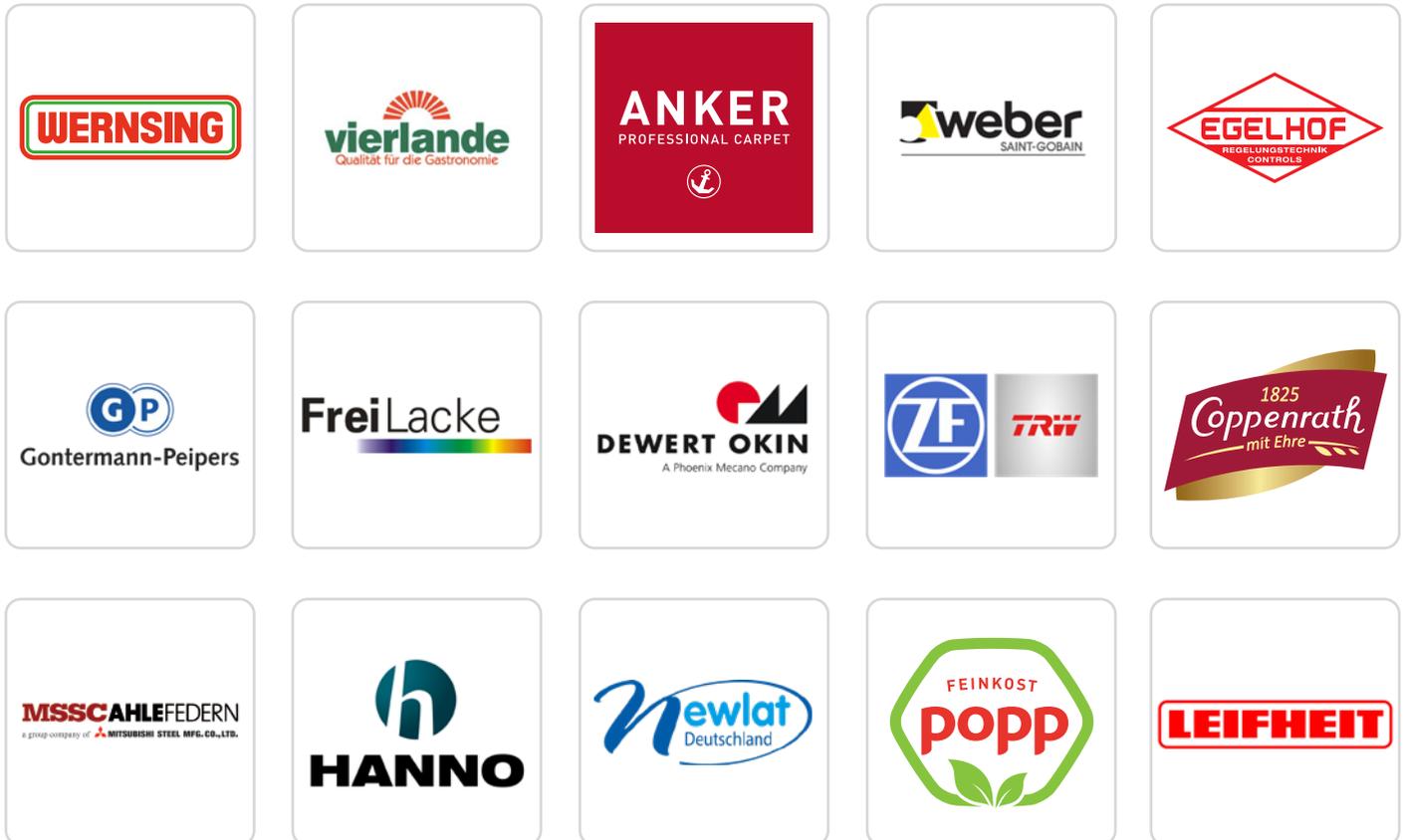


„With antares planner, we found a web-based planning software that complements our existing BI landscape perfectly.“

„We appreciate the short response times and the solution-oriented way of working.“

Andreas Depenbrock  
Head of Controlling  
DewertOkin GmbH

## [ Our satisfied customers



# [ Introducing ourselves

## What we do

We are a medium-sized, independent company specializing in professional software. Since our foundation in 1994 we have been developing and marketing strategic information systems.

Many years of expertise in the areas of analysis, planning and corporate management as well as governance, risk and compliance are guarantors for the development and expansion of the advanced antares software solutions.

## Who we are

State-of-the-art technology, innovation and user-optimized solutions characterize our products. Passion, reliability and professionalism are the guidelines in dealing with our customers and partners. Competent and reliable support is our top priority. To ensure this, we work consistently on the further development of our established software solutions, provide professional project management and also offer comprehensive services - from training and webinars to coaching.

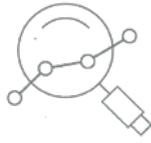
## What we offer

We now count more than 300 companies of all industries and sizes among our customers, including well-known companies from the industrial, retail and service sectors. They all benefit from an experienced BI company with flat hierarchies, professional partnership and customer proximity.

## What is our goal

Our goal is to provide our customers with a secure, user-friendly information base so that informed and confident decisions can be made.

# [ 30 years of experience in the development of business Intelligence software solutions



## Analyze. Plan. Control.

Integrate your data and make knowledge work for you. Gain important insights to make confident and profound decisions.



## Governance. Risk. Compliance.

With our holistic risk and opportunity management software, you systematically identify, analyze, assess, monitor and control risks to seize business opportunities.



## Individual BI software

We've been implementing BI software solutions for 30 years, helping you make better decisions across your business. Perfectly tailored to your needs and processes.



## Software consulting

We offer a comprehensive portfolio of services, ranging from the compilation of your software requirements, implementation and accompanying user training to maintenance after completion of the project.

antares



[Software for reliable decisions

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